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19 UNITED STATES DISTRICT COURT

20 NORTHERN DISTRICT OF CALIFORNIA - SAN JOSE DIVISION

21 JERRY SMIT, individually and on behalf of
22 all others similarly situated,

23 Plaintiff,

24 v.

25 CHARLES SCHWAB & CO., INC.,
SCHWAB INVESTMENTS and, CHARLES
26 SCHWAB INVESTMENT MANAGEMENT,
INC.,

27 Defendants.

Case No. CV-10-3971 LHK

CLASS ACTION

MOTION TO DISMISS COMPLAINT

Date: Jan. 13, 2011

Time: 1:30 p.m.

Stipulated Briefing Schedule

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1 **NOTICE OF MOTION AND MOTION TO DISMISS COMPLAINT**

2 PLEASE TAKE NOTICE that on January 13, 2011 at 1:30 p.m., in the United States
3 Courthouse, 280 South 1st Street, San Jose, CA 95113, before the Honorable Lucy H. Koh,
4 Defendants Charles Schwab & Co., Inc., Schwab Investments, and Charles Schwab Investment
5 Management, Inc. will and hereby do move the Court for an order dismissing the Complaint with
6 prejudice or, in the alternative, dismissing Plaintiff's prayers for restitution and disgorgement.
7 This motion is based on the following points and authorities, the accompanying Request for
8 Judicial Notice, the accompanying declaration of Patrick C. Doolittle, the pleadings and other
9 documents filed in this action, and any arguments or evidence made during the scheduled motion
10 hearing.

11 **STATEMENT OF ISSUES**

12 1) Should the Court dismiss the Complaint because the purported 17200 class action
13 is barred by the Securities Litigation Uniform Standards Act?

14 2) Should the Court dismiss the Complaint because Section 17200 does not apply to
15 securities transactions like Plaintiff's investment in the Schwab Total Bond Market Fund?

16 3) Must Plaintiff's claims, all of which allege damages based on a decline in value of
17 shares in the fund, be asserted derivatively rather than as direct claims?

18 4) Does Plaintiff have standing to assert her claim even though she lost nothing, and
19 should her prayers for restitution and disgorgement be dismissed?

20 5) Should Plaintiff's claims relating to events that occurred over four years before
21 filing be dismissed as expired?

22 6) Should the claims against Charles Schwab & Co., Inc. and Charles Schwab
23 Investment Management, Inc. be dismissed because they are not registered investment companies
24 and therefore not subject to Section 13(a) of the Investment Company Act?

25 **Introduction**

26 Jerry Smit, an investor in the Schwab Total Bond Market Fund (the "Fund"), and a
27 Colorado resident, seeks to assert a single claim under California Business & Professions Code
28 Section 17200 on behalf of a nationwide class of investors. Relying entirely on the unlawful

1 prong of 17200, Ms. Smit alleges that, in violation of Section 13(a) of the Investment Company
 2 Act, the Fund “deviated from its stated fundamental investment objective” by investing too much
 3 of the Fund’s assets in mortgage-backed securities—specifically, a type of mortgage-backed
 4 securities called “non-agency collateralized mortgage obligations.” (Compl. ¶¶ 3, 4.) Ms. Smit
 5 alleges that she and other investors “have suffered substantial damages in connection with losses
 6 in the Funds’ [sic] value that resulted from the Funds’ [sic] deviation from its stated fundamental
 7 investment policies.” (Compl. ¶ 96.)

8 Plaintiff’s 17200 claim should be dismissed with prejudice for each of the following
 9 reasons:

- 10 1) Plaintiff’s purported 17200 class action is barred by the Securities Litigation
 11 Uniform Standards Act (“SLUSA”) because Plaintiff repeatedly alleges
 12 misrepresentations and omissions in connection with the purchase of covered
 13 securities;
- 14 2) Section 17200 does not apply to securities transactions like Plaintiff’s investment in
 15 the Fund;
- 16 3) Because the gravamen of Plaintiff’s complaint is that the Fund was mismanaged
 17 when it deviated from its stated investment policies, and that shareholders suffered
 18 lower investment returns as a result, Plaintiff does not allege an injury that is
 19 distinct from that suffered by shareholders generally, and her claim must be
 20 asserted as a derivative claim;
- 21 4) Plaintiff lacks standing to assert a claim under Section 17204 against any defendant
 22 because Plaintiff did not lose money or property as a result of Defendants’ alleged
 23 unfair competition;
- 24 5) Plaintiff failed to file suit within four years of September 1, 2006, the date the
 25 Fund allegedly improperly changed its concentration policy. Accordingly, any
 26 17200 claim based on that alleged deviation from the Fund’s concentration policy
 27 is time barred; and

Argument

On August 12, 2010, the Ninth Circuit issued a decision on the interlocutory appeal of the now-consolidated case, *Northstar Financial Advisors, Inc. v. Schwab Investments*, 615 F.3d 1106 (9th Cir. 2010). Although the Northstar appeal did not involve a 17200 claim predicated on a violation of Section 13(a) of the Investment Company Act, it did raise the question of whether private litigants can enforce Section 13(a). In holding that no private right of action exists, the Ninth Circuit examined the language of the statute and the legislative history and found that “[Congress’s] thorough delegation of authority to the SEC to enforce the ICA strongly suggests Congress intended to preclude other methods of enforcement.” *Id.* at 1116-17. Ms. Smit’s infirm 17200 Claim represents a back-door effort to privately enforce alleged violations of Section 13(a) of the Investment Company Act. For the reasons below, plaintiff’s strained 17200 Claim should be dismissed.

I. THE SECURITIES LITIGATION UNIFORM STANDARDS ACT BARS MS. SMIT’S SECTION 17200 CLAIM

The Securities Litigation Uniform Standards Act (“SLUSA”), which was enacted to prevent private plaintiffs from avoiding the application of federal fraud standards in securities cases, precludes state law class actions alleging fraud in connection with the purchase or sale of a security. 15 U.S.C. § 78bb(f)(1); *Merrill Lynch, Pierce, Fenner & Smith Inc. v. Dabit*, 547 U.S. 71, 83 (2006) (Congress enacted SLUSA to “prevent certain State private securities class action lawsuits alleging fraud from being used to frustrate the objectives of the [1995 Private Securities Litigation] Reform Act”); *Rowinski v. Salomon Smith Barney Inc.*, 398 F.3d 294, 299 (3d Cir. 2005) (Congress “envisioned a broad interpretation of SLUSA to ensure the uniform application of federal fraud standards”).

Under SLUSA, a state law claim should be dismissed when: (1) the case is a “covered class action;” (2) the complaint asserts a claim under state law; (3) the case involves a “covered security;” (4) the complaint contains allegations concerning a misrepresentation or omission of material fact; and (5) the alleged misstatement or omission was made “in connection with” the purchase or sale of a security. 15 U.S.C. § 78bb(f)(1); *U.S. Mortgage, Inc. v. Saxton*, 494 F.3d

833, 844 (9th Cir. 2007). Ms. Smit's complaint falls squarely within these limits. Her claim is therefore precluded by federal law and must be dismissed.

A. Ms. Smit's Case Is a "Covered Class Action" That Asserts A Claim Under State Law

It is clear that, under SLUSA, Ms. Smit's action is a "covered class action" that asserts a state law claim. To show that an action is a "covered class action," a defendant must merely show that "one or more named parties seek to recover damages on a representative basis" on behalf of 50 or more prospective class members. 15 U.S.C. § 78bb(f)(5)(B)(i). Here, Ms. Smit has brought her claim on a representative basis on behalf of "all persons or entities who owned shares of the Fund as of May 31, 2007." (Complaint ¶ 84.) Ms. Smit's proposed class would include more than 50 prospective class members, and her complaint is therefore a "covered class action."

Second, Ms. Smit's complaint pleads only one count—an alleged violation of Section 17200, which arises under state law. Courts have previously found that a Section 17200 claim may be precluded under SLUSA. *Feitelberg v. Merrill Lynch & Co., Inc.*, 234 F. Supp. 2d 1043, 1049 (N.D. Cal. 2002), *aff'd* by 353 F.3d 795 (9th Cir. 2003); *Stoody-Broser v. Bank of America, N.A.*, 2009 WL 2707393, *4 (N.D. Cal. Aug. 25, 2009) (finding Section 17200 claim was precluded by SLUSA); *In re Edward Jones Holders Litigation*, 453 F. Supp. 2d 1210, 1216 (C.D. Cal. 2006) (finding Section 17200 claim was precluded by SLUSA under *Dabit*); *In re American Mutual Funds Fee Litigation*, 3005 WL 3989803, *6-7 (C.D. Cal. Dec. 16, 2005) (finding SLUSA precluded Section 17200 claim); *Wells Fargo Bank, N.A. v. Superior Court*, 159 Cal. App. 4th 381, 388-389 & 395 (2008) (finding that SLUSA precluded Section 17200 claim and granting writ to sustain defendant's demurrer to complaint). As a result, Ms. Smit has asserted a claim under state law that may be subject to preclusion under SLUSA.

If Ms. Smit attempts to argue that her action is not a "covered class action" because she does not seek damages under Section 17200, that argument should be dismissed out of hand. First, the complaint explicitly requests damages (even though damages are not recoverable under 17200). In any event, the Northern District of California has found that a class action seeking disgorgement and restitution under Section 17200 is a "covered class action" under SLUSA.

1 *Feitelberg*, 234 F. Supp. 2d at 1049. In *Feitelberg*, the plaintiff brought a class action asserting a
 2 single claim under Section 17200 for Merrill Lynch’s purported dissemination of deceptive stock
 3 ratings and analyst reports. *Id.* at 1045. After the defendant removed to federal court under
 4 SLUSA, the plaintiff argued that SLUSA only covered class actions that seek damages, and that
 5 his claim was not a “covered class action” because he sought restitution and disgorgement, as
 6 opposed to damages. *Id.* at 1046. The court rejected this argument, finding that a class action
 7 claim for monetary relief in the form of restitution and disgorgement would fall under the
 8 definition of a “covered class action.” *Id.* at 1048-1049.

9 Here, like the plaintiff in *Feitelberg*, Ms. Smit has filed a class action complaint asserting a
 10 sole claim under Section 17200 that seeks monetary relief. Compl. Prayer for Relief, (B), (C); *see*
 11 *also* Compl. ¶ 96 (defendants “caused significant losses to the Fund’s shareholders” and “Plaintiff
 12 and other members of the Class have suffered substantial damages in connection with losses in the
 13 Funds’ value”). Ms. Smit’s action therefore is a “covered class action” under SLUSA alleging a
 14 state claim.

15 **B. Shares of the Schwab Total Bond Market Fund Are “Covered Securities”**

16 It is also clear that the securities at issue in this action are “covered securities” under
 17 SLUSA. “Covered securities” include securities “issued by an investment company that is
 18 registered, or that has filed a registration statement, under the Investment Company Act of 1940.”
 19 15 U.S.C. § 77r(b)(2). The Schwab Total Bond Market Fund shares purchased by Ms. Smit were
 20 issued by Schwab Investments, an investment company that is registered under the Investment
 21 Company Act. (Compl. ¶ 12.) The mutual fund shares at issue are therefore “covered securities.”
 22 *See, e.g., Kenneth Rothschild Trust v. Morgan Stanley Dean Witter*, 199 F. Supp. 2d 993, 1000 &
 23 1004 (C.D. Cal. 2002) (finding that mutual fund shares issued by registered investment company
 24 are “covered securities” under SLUSA).

25 **C. Ms. Smit’s Complaint Alleges Misstatements and Omissions In Connection**
 26 **With The Purchase Or Sale of Fund Shares**

27 To determine whether a class action complaint alleges material misstatements or omissions
 28 under SLUSA, a court looks at the substance of the allegations, rather than the bare legal elements

1 of the asserted state law claim. *See Rowinski*, 398 F.3d at 300 (finding that “preemption does not
 2 turn on whether allegations are characterized as facts or as legal elements of a claim, but rather
 3 whether the SLUSA prerequisites are ‘alleged’ in one form or another”); *see also Proctor v.*
 4 *Vishay Intertechnology Inc.*, 584 F.3d 1208, 1222 n.13 (9th Cir. 2009) (citing *Rowinski*)
 5 (“Misrepresentation need not be a specific element of the claim to fall within the Act’s
 6 preclusion”). The misrepresentation element of SLUSA is met when the allegations of a material
 7 misrepresentation or omission “serve as the factual predicate of a state law claim.” *Rowinski*, 398
 8 F.3d at 300.

9 A plaintiff cannot avoid the application of SLUSA by artfully avoiding the use of the terms
 10 “misrepresentation” or “omission.” *Feitelberg*, 234 F. Supp. 2d at 1051 (“If in fact the claims
 11 allege misrepresentations or omissions or use of manipulative or deceptive devices in connection
 12 with the purchase or sale of securities and otherwise come within the purview of SLUSA, artful
 13 avoidance of those terms or scienter language will not save them from preemption.”); *Felton v.*
 14 *Morgan Stanley Dean Witter & Co.*, 429 F. Supp. 2d 684, 693 (S.D.N.Y. 2006) (action dismissed
 15 where complaint was “a securities fraud wolf dressed up in a breach of contract sheep’s
 16 clothing”); *Atkinson v. Morgan Asset Management, Inc.*, 664 F. Supp. 2d 898, 906-907 (W.D.
 17 Tenn. 2009) (breach of contract claim dismissed where, “[d]espite the artful pleading, the
 18 Complaint read as a whole makes clear that [breach of contract claim] ultimately rests on an
 19 assertion that PwC failed to disclose material information to shareholders in its regular audit”).
 20 “When the gravamen of the complaint involves an untrue statement or substantive omission of
 21 material fact, and when that conduct coincides with a transaction involving a covered security,
 22 SLUSA mandates dismissal.” *Stoody-Broser*, 2009 WL 2707393 at *3.

23 Here, the factual predicate of Ms. Smit’s Section 17200 claim is that Schwab promised
 24 investors that the Total Bond Market Fund would be a conservative fund, changed the investment
 25 objective of the Total Bond Market Fund to make it more risky without obtaining shareholder
 26 approval, and *failed to disclose* to its investors that it had done so. (Complaint ¶¶ 59, 63)
 27 Specifically, Ms. Smit asserts that Schwab initially “emphasized the conservative nature” of the
 28 Fund (*id.* ¶ 44) and promised investors it “would not increase the risk profile of the Fund.” (*Id.*

¶ 32.) Schwab then allegedly changed the investment objective of the fund “from a diversified fund that would seek to track the Index into a concentrated real estate bond fund,” without seeking the required shareholder vote. (*Id.* ¶ 59.) As alleged by Ms. Smit, “[n]ot only did defendants fail to hold the required shareholder vote before changing the Fund’s investment objective, they also failed to give investors notice that they had changed the fund’s objective.” (*Id.* ¶ 63.) In February 2008, after the fund experienced some investment losses, Schwab allegedly omitted to disclose to “investors that the deviation in the Fund’s performance was due to the Fund’s concentrated play in non-agency CMOs,” (*id.* ¶¶ 64, 65), and defendants allegedly failed to “inform investors that the Fund would continue to deviate from the Index (*id.* ¶ 66). As a result of defendants’ alleged omissions, investors were unaware that defendants had engaged in a risky strategy in the Fund. (*Id.* ¶ 69.)¹

Defendants’ alleged misrepresentations and omissions are not merely extraneous details in Ms. Smit’s complaint. Rather, they are incorporated into her Count for a violation of Section 17200 (Compl. ¶ 93), and form one of the bases for her claim. (Compl. ¶ 97 (“All of the wrongful conduct alleged herein occurred and continues to occur in the conduct of these defendants’ businesses.”); *id.* ¶ 98 (“As a proximate result of the defendants’ wrongful conduct, Plaintiff sustained money damages in connection with losses in the Fund’s value that resulted from the Fund’s deviation from its stated fundamental investment policies.”).) Indeed, since the only claim in Ms. Smit’s Complaint is her 17200 claim, her allegations of misrepresentations and omissions necessarily relate to that claim.

D. The Alleged Misstatements Were Made “In Connection With” the Purchase or Sale of Fund Shares

The “in connection with” requirement must be construed broadly, and is met so long as an alleged misrepresentation or omission “coincide[s] with a securities transaction - whether by

¹ Ms. Smit also charges that Schwab omitted to inform “[i]nvestors . . . that [the Fund’s manager] had engaged in an investment strategy that was inconsistent with the Fund’s stated investment objectives and policies,” and failed to disclose that the fund’s manager “was in fact asked to resign.” (Compl. ¶ 70.)

1 plaintiff or by someone else.” *Dabit*, 547 U.S. at 85. As a result, SLUSA preempts class actions
 2 brought not just by securities purchasers, but also by securities “holders”—including the class of
 3 holders of fund securities that Ms. Smit seeks to represent here. (Compl. ¶ 1.) *See Saxton*, 494
 4 F.3d at 844-45 (finding that defendant’s alleged misstatements induced plaintiffs “to refrain from
 5 exercising rights under their several loan agreements,” and that defendant’s misrepresentations
 6 “coincide[d] with the purchase or sale of securities, even though plaintiffs did not purchase or
 7 sell.”); *In re Edward Jones Holders Litig.*, 453 F. Supp. 2d 1210, 1215 (C.D. Cal. 2006) (“holder”
 8 claims dismissed under SLUSA because “it is virtually axiomatic that, had Plaintiff and the other
 9 Class members received ‘unbiased’ investment advice, they would have sold their . . . shares
 10 earlier or refrained from purchasing them in the first instance”); *Crimi v. Barnhold*, No. C 08-
 11 02249 CRB, 2008 U.S. Dist. LEXIS 108469, at *10 (N.D. Cal. Sept. 17, 2008) (“a claim that
 12 Defendants omitted material information which caused Plaintiffs to hold . . . stock is the
 13 quintessential securities fraud action preempted by SLUSA”).

14 Here, defendants’ alleged failure to disclose to investors that it had changed the investment
 15 objectives of the Total Bond Market Fund coincides with a securities transaction. As a result of
 16 defendants’ alleged omission, investors were unaware that the Total Bond Market Fund had
 17 become more risky, and they allegedly decided to hold, rather than sell, those shares. (*See* Compl.
 18 ¶¶ 63, 65-66, 69).

19 The gravamen of Ms. Smit’s complaint therefore involves alleged misrepresentations and
 20 omissions in connection with a securities transaction, and is precluded by SLUSA.

21 **II. SECTION 17200 DOES NOT APPLY TO SECURITIES TRANSACTIONS**

22 Section 17200 does not apply to securities transactions like those at issue here. In *Bowen*
 23 *v. Ziasun Technologies, Inc.*, 116 Cal. App. 4th 777 (2004), the California Court of Appeal held in
 24 blanket fashion that “[S]ection 17200 does not apply to securities transactions.” *Id.* at 788. While
 25 some subsequent decisions have clarified that Section 17200 can still apply to conduct that merely
 26 *implicates* securities, the claim here fails under *Bowen* because securities transactions are the
 27 gravamen of the complaint.
 28

1 In *Bowen*, the plaintiff investors brought a 17200 claim against a Nevada corporation,
 2 asserting that the corporation's agents solicited investments in the company through misstatements
 3 and omissions. The trial court ruled that Section 17200 did not apply to securities transactions.
 4 *Id.* at 785.

5 The Court of Appeal affirmed. It reasoned that Section 17200 is California's little Federal
 6 Trade Commission Act ("FTC Act") and that the FTC Act has never been applied to securities
 7 transactions—which are the subject of other regulatory schemes. *Id.* at 789.² The *Bowen* court
 8 noted that federal cases addressing Section 17200 have held it inapplicable to securities
 9 transactions. *Id.* at 787 (collecting federal cases). "Additionally, at least 15 other jurisdictions
 10 that have considered whether investment securities are within the scope of their consumer
 11 protection statutes have reached the same conclusion. . ." *Id.* (citations omitted). The court held:

12 In sum, we conclude, based upon the fact that the FTC Act has never
 13 been applied to securities transactions, and federal and state
 14 authority from 15 other jurisdictions have held that their little FTC
 15 Acts do not apply to securities transactions, section 17200 does not
 16 apply to securities transactions, and the court did not err in
 17 dismissing plaintiffs' first three causes of action on that basis.

18 *Id.* at 790.

19 As *Bowen* recognized at the time, federal courts have ruled Section 17200 inapplicable to
 20 securities cases. Federal cases after *Bowen* have reached similar conclusions. *Charles O. Bradley*
 21 *Trust v. Zenith Capital LLC*, No. C-95-20725 SW, 2008 WL 3400340, at *4 (N.D. Cal. Aug. 11,
 22 2008) ("The issue in *Bowen* involved the interplay of federal securities violations and a claim
 23 under state unfair competition law....the Court finds that the claim for violation of California's
 24 unfair competition law is barred by the holding in *Bowen*"); *Scognamillo v. Credit Suisse First*
 25 *Boston LLC*, No. C-03-2061 TEH, 2005 WL 2045807, at *12 (N.D. Cal. Aug. 25, 2005) ("several

26 ² *Bowen* adopted the reasoning from the Ninth Circuit case of *Spinner Corp. v. Princeville*
 27 *Dev. Corp.*, 849 F.2d 399 (9th Cir. 1988). *Spinner* interpreted Hawaii's little FTC Act, a
 28 consumer protection law similar to Section 17200, and held it did not apply to securities
 transactions.

1 courts have concluded that Section 17200 does not apply to securities transactions, and it appears
2 that no court has held to the contrary”).³

3 Under this weight of authority, Plaintiff does not have a Section 17200 claim to pursue.
4 Plaintiff’s case here is based on securities transactions that fall within *Bowen* because she is
5 specifically attacking the purchase and sale of securities that the Fund held. Plaintiff alleges that
6 she was harmed when the Fund inappropriately purchased non-agency mortgage-backed
7 securities. Compl. ¶ 3(fund deviated from investment objective “by *investing* a material
8 percentage of its portfolio in high risk non-agency collateralized mortgage obligations
9 (‘CMOs’)); *id.* ¶ 56 (“The Fund had no business *investing* in non-agency CMOs...”); *id.* ¶ 76
10 (“Moreover, non-agency CMOs *purchased* for the Fund represented tranches of mortgage-backed
11 securities...” (Emphasis added.) Moreover, plaintiff claims she experienced damages by virtue of
12 her own purchase of securities in the Fund from “October 1998 and continuing through July
13 2010”. *Id.* ¶ 9.

14 Plaintiff alleges that a ruling by Judge Alsup in a case involving a different Schwab mutual
15 fund supports her theory that Section 17200 is a viable claim. Compl. ¶ 82 (citing *In re Charles*
16 *Schwab Sec. Litig.*, Order Re: 1940 Summary Judgment Motions, Case No. 08-1510 WHA). But
17 the Court here need not find that Judge Alsup’s ruling was incorrect, because the facts of this case
18 are distinguishable. Plaintiff’s complaint in this case is replete with allegations that defendants
19 issued misleading statements and failed to disclose the reasons for the Fund’s underperformance.
20 *See, e.g.*, Compl. ¶¶ 63-70. Such allegations of deceptive conduct implicate *Bowen*, even under
21 Judge Alsup’s ruling. *In re Charles Schwab Sec. Litig.*, 257 F.R.D. at 553 (denying motion to
22 dismiss where Plaintiffs’ Section 17200 claims do not concern misrepresentations in the sale of
23

24 ³ *See also Dietrich v. Bauer*, 76 F. Supp. 2d 312, 351 (S.D.N.Y. 1999) (rejecting 17200 claim
25 related to stock manipulation scheme); *Perera v. Chiron Corp.*, 1996 WL 251936, at *5 (N.D. Cal.
26 May 8, 1996) (conclusion that Section 17200 does not apply to securities claims is in line with
27 “numerous cases from other jurisdictions”); *Kainos Labs., Inc. v. Beacon Diagnostics, Inc.*, No. C-
97-4618 MHP, 1998 WL 2016634, at *17-18 (N.D. Cal. Sept. 14, 1998) (“No California court has
28 explicitly held that section 17200 . . . [is] applicable to securities transactions”); William L. Stern,
Bus. & Prof. C. § 17200 Practice ¶¶ 3:26-28 (The Rutter Group 2008).

1 securities). Moreover, Judge Alsup's ruling—which relied upon *Overstock.com v. Gradient*
 2 *Analytics, Inc.*, 151 Cal. App. 4th 688 (2007)—incorrectly read *Overstock* too broadly and is
 3 distinguishable in any event.

4 In *Overstock*, the plaintiff alleged that the defendant issued defamatory analytic reports
 5 that caused the plaintiff company's stock price to drop. *Overstock.com*, 151 Cal. App. 4th at 690.
 6 Accordingly, while the conduct at issue implicated securities, the substance of the complaint
 7 involved defamatory statements, not the purchase or sale of securities. *Id.* As a result the court
 8 reasoned that the 17200 claim could survive notwithstanding *Bowen*. Judge Alsup cited *Overstock*
 9 and an unpublished, non-precedential California case for the proposition that "California decisions
 10 have since interpreted *Bowen* narrowly." *In re Charles Schwab Sec. Litig.*, 257 F.R.D. 534, 553
 11 (N.D. Cal. 2009). In fact, however, *Bowen* and *Overstock* can be read consistently: if the
 12 gravamen of a claim involves securities transactions it is foreclosed under *Bowen*, but if the
 13 challenged conduct merely touches upon securities, Section 17200 can still apply.

14 Judge Alsup also cited *Strigliabotti v. Franklin Resources, Inc.*, 2005 WL 645529 (N.D.
 15 Cal. 2005), a decision that declined to dismiss a 17200 claim. *Strigliabotti*, however, involved the
 16 charging of excessive fees to mutual fund holders not investment losses or lost profits on mutual-
 17 funds transactions. The *Strigliabotti* court observed that "the *Bowen* case is limited to 'securities
 18 transactions,' and does not encompass all situations where securities are somehow implicated but
 19 not purchased and sold." *Id.* at *9. The allegations here do more than just "implicate"
 20 securities—securities are the heart of the complaint.

21 Plaintiff's complaint involves "the interplay of federal securities violations and a claim
 22 under state unfair competition law." *Charles O. Bradley Trust*, 2008 WL 3400340, at *4.
 23 Accordingly, because this case involves investment losses on a securities transaction, Section
 24 17200 does not apply and plaintiff has failed to state a claim.

25 **III. MS. SMIT'S CLAIM MUST BE ASSERTED DERIVATIVELY IN COMPLIANCE**
 26 **WITH RULE 23.1**

27 Ms. Smit's claim is a derivative claim, and cannot be asserted as a direct class claim.
 28 Schwab Investments is a Massachusetts business trust, and the Fund is a series of the trust.

(Compl. ¶ 12.)⁴ Under Massachusetts law, courts look to the harm allegedly suffered by shareholders, and the nature of the alleged misconduct, in determining whether a claim is derivative or direct; not to plaintiff's characterization of her claims. *Forsythe v. Sun Life Fin., Inc.*, 417 F. Supp. 2d 100, 112 (D. Mass. 2006).

The Complaint plainly asserts that the harm suffered by plaintiff, and other investors, was lower investment returns between August 2007 and February 2009 compared to the returns achieved by the Lehman Brothers Aggregate Bond Index that the Fund sought to track. (Compl. ¶¶ 5, 71-73, 96 and 98.) The Complaint also alleges that this alleged return shortfall was caused by the Fund's "deviat[ion] from its fundamental investment objective to track the Lehman Brothers U.S. Aggregate Bond Index." (Compl. ¶¶ 2, 55, 73.)

A claim that the Fund's managers "deviated" from the Fund's stated objectives and diminished the investment returns of all investors is a derivative claim. The claim belongs to the Fund, and it must be asserted by the Fund (or derivatively on the Fund's behalf) against the Fund's managers. The claim may not be pleaded as Ms. Smit has asserted it—as a class claim directly on behalf of the Fund's investors—because she does not claim that the Fund's managers dealt improperly with investors or caused them any direct injury.

Of course, had Ms. Smit attempted to plead a derivative claim, she would have had to do so in compliance with Rule 23.1 of the Federal Rules of Civil Procedure. That rule imposes strict procedural requirements, including that a plaintiff allege with particularity "any effort . . . to obtain the desired action" or "the reasons for not making the effort." Rule 23.1(b)(3). Ms. Smit's failure to plead her claim as a derivative claim, and her failure to comply with Rule 23.1, provide additional grounds for dismissal of her complaint.

⁴ The law of the state of incorporation of Schwab Investments — Massachusetts — controls the issue of whether a claim is derivative or direct. *Lapidus v. Hecht*, 232 F.3d 679, 682 (9th Cir. 2000). A "business trust 'in practical effect is in many respects similar to a corporation,'" as a result, the same rules governing derivative actions on behalf of corporations apply to shareholders bringing derivative claims on behalf of business trusts. *Halebian v. Berv*, 457 Mass. 620, 623 n. 4 (2010).

1 **A. Smit's Mismanagement Claim Must Be Asserted Derivatively**

2 It is clear that “[u]nder Massachusetts law, a claim based on a ‘duty owed to the
3 corporation, not to the individual stockholders’ is properly characterized as derivative, not direct.”
4 *Halebian v. Berv*, 590 F.3d 195, 204-05 (2nd Cir. 2009). A “shareholder may bring a direct action
5 for injuries done to him in his individual capacity [only] if he has an injury which is separate and
6 distinct from that suffered by other shareholders.” *Sarin v. Ochsner*, 721 N.E.2d 932, 934-35
7 (Mass. App. Ct. 2000) (citation and internal quotations omitted); *see also Halebian*, 590 F.3d at
8 205. “[I]f the wrong underlying [the] claim results in harm to a plaintiff shareholder only because
9 the corporate entity has been injured, with the plaintiff’s injury simply being his proportionate
10 share of the entity’s injury, the harm to the shareholder is indirect and his cause of action is
11 derivative.” *Forsythe*, 417 F. Supp. at 112; *Jackson v. Stuhlfire*, 547 N.E.2d 1146, 1148 (Mass.
12 App. Ct. 1990); *Mutchka v. Harris*, 373 F. Supp. 2d 1021, 1027 (C.D. Cal. 2005) (under
13 Massachusetts law, “[i]f the injury merely is a reduction in the price of stock, then the suit must be
14 derivative”); *Everett v. Bozic*, No. 05 Civ. 00296 (DAB), 2006 WL 2291083, at *3 (S.D.N.Y.
15 Aug. 3, 2006) (“Courts analyzing Massachusetts . . . law generally have found that a reduction in
16 share price is an indirect injury, the remedy for which may be found in a derivative action”).

17 Here, the alleged wrong—lower investment returns experienced by all shareholders as a
18 result of investment decisions that deviated from the Fund’s investment objectives—purportedly
19 injured the Fund and violated duties owed to the Fund by other defendants. All shareholders
20 suffered equally from this alleged wrong. Ms. Smit and other Fund shareholders suffered only
21 indirectly as a result of their ownership of Fund shares. Any underperformance of the Fund’s
22 share price, of course, affected all the shareholders in the Fund—each shareholder’s “injury
23 simply being his proportionate share of the entity’s injury.” *Forsythe*, 417 F. Supp. 2d at 112.

24 A claim “alleging mismanagement or wrongdoing on the part of corporate officers or
25 directors” is not a direct claim causing a separate and distinct injury to any shareholder or subset
26 of shareholders; rather it “normally states a claim of wrong to the corporation” and “therefore, is
27 properly derivative.” *Jackson*, 547 N.E.2d at 1148 (citation and internal quotations omitted); *In re*
28 *Dreyfus Aggressive Growth Mut. Fund Litig.*, No. 98 Civ. 4318 (HB), 2000 WL 10211, at *4

(S.D.N.Y. Jan. 6, 2000) (claim for decline in value of mutual fund is derivative); *Mutchka*, 373 F. Supp. 2d at 1027 (mutual fund shareholders’ breach of fiduciary duty claim was derivative because “the injury merely is a reduction in the price of stock”); *Hamilton v. Allen*, 396 F. Supp. 2d 545, 552 (E.D. Pa. 2005) (fiduciary duty claim is derivative under Massachusetts law because “[p]laintiffs seek essentially to recover for the diminution of assets *to the Funds*”).

In a very similar case, the Alabama Supreme Court recently held that the shareholders in a high-yield bond fund, who alleged similar claims related to the fund’s over-concentration in mortgage-backed securities, had to assert their claim derivatively. *Ex parte Regions Fin. Corp.*, __ So. 3d __, 2010 WL 3835727 (Ala. Sept. 30, 2010) (not yet published). Plaintiffs in that case had tried to assert a direct claim. *Id.* at *1. They alleged that the investment manager had misrepresented the investment strategy, claiming to invest in safe bonds while actually investing in high-risk mortgage and asset-backed securities. *Id.* But in order to allege a direct action, the shareholders had to show they could “prevail without showing an injury to the corporation.” *Id.* at *9 (quoting *Smith v. Waste Mgmt., Inc.*, 407 F.3d 381, 386 (5th Cir. 2005)). Because the primary injury was to the fund, they could not do that, and the court held the claim was derivative and dismissed the suit. *Id.* This authority is squarely on point and the same result should apply here.

B. Ninth Circuit Authority Confirms that a Claim for Decline in Value of Mutual Fund Shares is Derivative In Nature

The Ninth Circuit has held that a claim like Ms. Smit’s—asserting mismanagement resulting in a decline in the value of investors’ mutual fund shares—must be asserted as a derivative claim. The key case is *Lapidus v. Hecht*, 232 F.3d 679 (9th Cir. 2000). *Lapidus* held that a mutual fund investor may only bring a direct claim for either “an injury distinct from that suffered by shareholders generally.” *Id.* at 683. Referring to Massachusetts law, the Ninth Circuit noted that a claim for diminution in the value of mutual fund shares is not distinct from an injury suffered by shareholders generally. It found: “the only injury to the shareholder is the indirect harm which consists of the diminution in the value of his or her shares.” *Id.* As a result, the Ninth Circuit affirmed dismissal of the plaintiffs’ damages claim, because the “district court correctly determined that this claim alleged only indirect harm to the shareholders.” *Id.* at 684.

1 Ms. Smit also alleges, of course, that the deviations alleged in her complaint would have
 2 been permissible had they been submitted to, and approved by, a shareholder vote, and she alleges
 3 that no such vote was held. (Compl. ¶¶ 2, 59, 81-82, 94.) But her case is not about a shareholder
 4 vote, she does not seek any injunctive relief relating to holding such a vote, and she does not seek
 5 to rescind some corporate action taken by the fund without a vote. The only remedy she seeks is
 6 lost investment profits—that is, the allegedly “substantial damages in connection with losses in the
 7 Fund’s value that resulted from the Fund’s deviation.” (Compl. ¶ 96.)⁵

8 *Lapidus* draws a careful distinction between “voting rights” injuries and “diminution in
 9 value” injuries. The Ninth Circuit held that a claim relating to voting rights is a direct claim,
 10 while a claim for recovery of a “diminution in the value of his or her shares” is derivative in
 11 nature. *Lapidus v. Hecht*, 232 F.3d 679, 683 (9th Cir. 2000). That distinction has been
 12 consistently observed in subsequent cases. For instance, in *In re J.P. Morgan Chase & Co.*
 13 *Shareholder Litig.*, 906 A.2d 766 (Del. 2006), the Delaware Supreme Court acknowledged that if
 14 a “disclosure violation impaired the stockholders’ right to cast an informed vote, that claim is
 15 direct.” *Id.* at 772. But a damages claim based on harm to the company resulting from that vote
 16 must be asserted derivatively—even though the voting rights violation allegedly contributed to the
 17 financial injury. *See id.* at 772-73. Similarly, in *Haleblian v. Berv*, 631 F. Supp. 2d 284 (S.D.N.Y.
 18 2007), a plaintiff claimed his voting rights were interfered with by a false proxy solicitation. *Id.* at
 19 290-91. The court held that his claims had to be asserted derivatively even though “plaintiff
 20 characterizes this as being a case where defendants interfered with shareholders’ voting rights.”
 21 *Id.* at 302. According to the court, the plaintiff had failed “to articulate a theory by which the

22
 23
 24 ⁵ Plaintiff will undoubtedly argue that, in the YieldPlus case, Judge Alsup rejected the
 25 argument that a 17200 claim based on a violation of Section 13(a) of the Investment Company Act
 26 had to be filed derivatively. *In re Charles Schwab Corp. Secs. Litigation*, 264 F.R.D. 531, 539
 27 (N.D. Cal. 2009). But in YieldPlus, the gravamen of Plaintiff’s complaint was plainly that
 28 shareholders had the right to vote on any changes in that mutual fund’s concentration limits. *Id.* at
 534 n.2. Here, in contrast, Plaintiff’s few passing references to voting does not alter the
 fundamental claim set forth in her complaint—she suffered lower investment returns because the
 Fund deviated from its investment policies.

1 alleged harm to shareholders which resulted from the misleading nature of the Proxy Statement
 2 was separate and independent from the harm allegedly resulting to the Fund itself.” *Id.*⁶

3 Judge Whyte recently reached the same conclusion in *Indiana Electrical Workers Pension*
 4 *Trust Fund v. Dunn*, No. C-06-01711 RMW, 2007 WL 1223220, at *10 (N.D. Cal. Mar. 1, 2007).
 5 In *Dunn*, shareholders asserted breach of fiduciary duty and breach of contract claims, alleging
 6 they were denied the right to vote on a severance package awarded to former Hewlett-Packard
 7 CEO Carly Fiorina. Judge Whyte concluded these were derivative claims even though the
 8 plaintiffs claimed they would have voted against the agreements had they been given the
 9 opportunity. He reasoned: “[a]lthough plaintiffs argue that they have been injured because they
 10 were not given their right to vote, the nature of their claims is essentially mismanagement of
 11 corporate assets and derivative in nature.” *Id.* Judge Whyte also noted that the alleged economic
 12 harm was suffered by the corporation, and that “[h]ad the shareholders voted against any of the
 13 severance or benefits given to Fiorina, the denied amounts would accrue to the corporation, not
 14 directly to any shareholder.” *Id.* at *11. Again, this authority is squarely on point and should be
 15 followed here. *Id.*; see also *In re J.P. Morgan Chase & Co. S’holder Litig.*, 906 A.2d 766, 773
 16 (Del. 2006) (although denial of voting rights was a direct claim, no damages could be recovered
 17 by shareholders, as all economic harm was suffered by corporation); *In re Transkaryotic*
 18 *Therapies, Inc.*, 954 A.2d 346, 362 (Del. Ch. 2008) (direct claim for denial of right to cast an
 19 informed vote dismissed because no monetary damages could be awarded); *In re Worldcom, Inc.*,
 20 323 B.R. 844, 856 (S.D.N.Y. Bankr. 2005) (shareholders’ voting rights claims were derivative
 21 because the “Court does not see how the right to vote, in this case, is differentiated from a

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 23
 24 ⁶ See also *In re Dreyfus Aggressive Growth Mut. Fund Litig.*, No. 98 Civ. 4318 (HB), 2000
 25 WL 10211, at *1, *4 (S.D.N.Y. Jan. 6, 2000) (section 13(a) claim held to be derivative where
 26 plaintiff alleged an “emphasis on risky, unstable and unproven micro-cap securities” made “the
 27 Funds perform[] poorly”); *Vogel v. Jobs*, No. C 06-5208 JF, 2007 WL 3461163, at *3 (N.D. Cal.
 28 Nov. 14, 2007) (disclosure claim was derivative because “[p]laintiff has not identified a unique
 injury independent of any harm done to the corporation”); *In re Worldcom, Inc.*, 323 B.R. 844,
 856 (S.D.N.Y. B.R. 2005) (voting rights claims were derivative where the “Court does not see
 how the right to vote, in this case, is differentiated from a diminution in value of the shares”).

1 diminution in value of the shares”); *Halebian*, 2007 WL 2191819, at *12 (voting rights claim is
2 derivative where plaintiff did not allege any injury different from an injury to the fund).

3 **C. Ms. Smit Failed to Comply with Rule 23.1**

4 Because her claim must be asserted derivatively, Ms. Smit was obligated to comply with
5 Rule 23.1, which imposes special procedural requirements on derivative claims. The key pre-suit
6 requirement is the making of a demand for relief. Ms. Smit was obligated to plead, in her
7 complaint, either the “effort [she made] to obtain the desired action” or “the reasons for not
8 making the effort.” Fed. R. Civ. P. 23.1(b)(3).

9 Ms. Smit admittedly has not complied with these procedures. Ms. Smit did not plead her
10 claim as a derivative claim, and she did not comply with Rule 23.1. Her complaint should
11 therefore be dismissed.

12 **IV. MS. SMIT LACKS STANDING TO BRING A 17200 CLAIM AND HER PRAYERS**
13 **FOR RESTITUTION AND DISGORGEMENT SHOULD BE DISMISSED**

14 Under Business & Professions Code Section 17204, a person lacks standing to bring a
15 claim under Section 17200 unless she “has suffered injury in fact and has lost money or property
16 as a result of [the] unfair competition” that is the subject of the claim. Bus. & Prof. Code § 17204.
17 A plaintiff also cannot bring a representative claim if she does not satisfy the standing
18 requirements in Section 17204. Bus. & Prof. Code § 17203. Because Ms. Smit has not lost any
19 money or property, she does not have standing to bring her claim or the claims of the purported
20 class and the court should dismiss the complaint in its entirety.

21 But even if she could establish standing, damages are not recoverable under Section 17200
22 and Ms. Smit is not entitled to restitutionary relief or disgorgement.⁷ Ms. Smit has essentially
23 asked the court for damages in the form of lost profits—but she never had an ownership interest in
24 future investment profits, and Schwab never had those profits or took them away from her.
25 Moreover, she is not entitled to restitution—the appropriate remedy in Section 17200—because

26
27 ⁷ Ms. Smit also seeks injunctive relief. (Compl., Prayer for Relief ¶ E.)
28

1 she has not “given up something . . . she was entitled to keep,” *Feitelberg v. Credit Suisse First*
 2 *Boston, LLC*, 134 Cal. App. 4th 997, 1012 (2005), and Schwab has not “wrongfully acquired
 3 funds or property in which [she] has an ownership or vested interest,” *id.* Accordingly, even if the
 4 Court were to find Ms. Smit has standing, then it should dismiss her prayers for restitution and
 5 disgorgement, which are actually a disguised request for damages, leaving only her request for
 6 injunctive relief.

7 **A. Ms. Smit Has Not Lost Money or Property and Therefore Has No Standing**

8 To establish standing, Ms. Smit must allege that she “has lost money or property as a result
 9 of [the] unfair competition.” Bus. & Prof. Code § 17204. But a review of her complaint and
 10 judicially noticeable facts shows that she has, in fact, lost nothing.

11 Ms. Smit alleges she purchased her initial fund shares in October 1998. (Compl. ¶ 9.) The
 12 fund’s share price that month fluctuated from between \$10.49 and \$10.21. (Doolittle Decl. ¶ 4.)
 13 Since then, those shares have earned \$6.04 per share in dividends. (*Id.* ¶ 6.) From 1999 through
 14 2009, annual dividends ranged from 35 cents to 68 cents per share—a return of about three to
 15 seven percent annually based on her initial purchase price. (*Id.* ¶ 7.) Ms. Smit still owns those
 16 shares. (Compl. ¶ 9.) At the close of business on September 3, 2010, the day Ms. Smit filed suit,
 17 her shares were worth \$9.35 per share. (Doolittle Decl. ¶ 8.) The dividends she received more
 18 than made up for the small decline in principal. In other words, as a result of her purchase of fund
 19 shares, Ms. Smit enjoyed a net gain. She therefore has not “lost money or property” as required
 20 by Section 17204.

21 In addition to alleging she lost property, Ms. Smit must also allege any losses were the
 22 “result” of Schwab’s alleged deviation from the investment policy. *See Hall v. Time, Inc.*, 158
 23 Cal. App. 4th 847, 855, 70 Cal.Rptr.3d 466 (2008) (Section 17204 includes a “causation
 24 requirement”). Naturally, since she has not lost anything, Schwab could not have caused any loss.
 25 And if she argues that her initial payment of principal constitutes the loss at issue, Schwab’s
 26 alleged deviations from the investment policy could not have caused that loss because the
 27 deviations happened well after her initial investment. (*See* Compl. ¶¶ 55-62, 83) (initial
 28 investment in 1998, alleged deviations in 2007). Ms. Smit thus does not, and cannot, allege that

1 Schwab obtained her initial investment “as a result of” any violation of section 17200. Bus. &
 2 Prof. Code § 17204. For this additional reason, Smit has failed to establish standing. *See Watts v.*
 3 *Enhanced Recovery Corp.*, 10-CV-2606 LHK, 2010 WL 4117452, at *3 (N.D. Cal. Oct. 19, 2010)
 4 (dismissing 17200 claim because plaintiff failed to show “any actual loss of money or property
 5 *resulting from*” defendants’ actions in violation of Section 17200) (emphasis added).

6 The court therefore should dismiss her complaint in its entirety.

7 **B. Ms. Smit’s Prayer for Restitution Should Be Dismissed**

8 Even if Ms. Smit did have standing under section 17204, she has not shown she is entitled
 9 to restitution under section 17203, and the court should dismiss that request.⁸ Section 17203
 10 allows a court to enter such equitable orders “as may be necessary to restore to any person in
 11 interest any money or property, real or personal, which may have been acquired by means of such
 12 unfair competition.” Bus. & Prof. Code § 17203. By statute, then, restitution is available only to
 13 “restore” to the plaintiff some property that was acquired by the defendant by means of a Section
 14 17200 violation.

15 Property cannot be “restored” unless two requirements are met. First, the plaintiff must
 16 have “given up something he or she was entitled to keep.” *Feitelberg*, 134 Cal. App. 4th at 1012;
 17 *see also Madrid v. Perot Sys. Corp.*, 130 Cal. App. 4th 440, 453 (2005) (“in the context of the
 18 UCL, ‘restitution’ is limited to the return of property or funds in which the plaintiff has an
 19 ownership interest”); *Watson Labs., Inc. v. Rhone-Poulenc Rorer, Inc.*, 178 F. Supp. 2d 1099,
 20 1122 (C.D. Cal. 2001) (“There is a difference between ‘getting’ and ‘getting back.’”). Second, the
 21 defendant must have obtained from the plaintiff some property, by means of a Section 17200

22
 23 ⁸ The California Supreme Court recently clarified that entitlement to restitution is not a
 24 question of standing, but only of remedy. *See Clayworth v. Pfizer, Inc.*, 49 Cal. 4th 758, 788-89
 25 (2010). Still, the court may dismiss her request for restitution, leaving only her request for
 26 injunctive relief, if it finds she is not entitled to it. *See Watts*, 2010 WL 4117452, at *3 (“[T]o the
 27 extent Plaintiff seeks restitution, rather than injunctive relief, . . . she will be entitled to relief under
 28 the UCL only if she can show” she meets the requirements of section 17203.); *see also Barrous v.*
BP P.L.C., No. 10-CV-2944 LHK, 2010 WL 4024774, at *6-7 (N.D. Cal. Oct. 13, 2010)
 (defendant may move to dismiss request for relief “on grounds that such relief is unrecoverable as
 a matter of law”).

1 violation, to which it is not entitled. *Feitelberg*, 134 Cal. App. 4th at 1012 (restitution not
 2 available unless “a defendant has wrongfully acquired funds or property in which a plaintiff has an
 3 ownership or vested interest”); *Day v. AT&T Corp.*, 63 Cal. App. 4th 325, 338-39 (1998) (“section
 4 17203 operates only to return to a person those *measurable amounts* which are *wrongfully taken*
 5 by means of an unfair business practice”); *Korea Supply Co. v. Lockheed Martin Corp.*, 29 Cal. 4th
 6 1134, 1149, 131 Cal.Rptr.2d 29 (2003) (“an order for restitution is one compelling [a Section
 7 17200] defendant to return money obtained through an unfair business practice to those persons in
 8 interest from whom the property was taken”).

9 Ms. Smit does not meet either requirement. She has not identified any property that was
 10 improperly taken from her. Indeed, she does not seek return of property at all. She claims the
 11 fund “underperformed” its index, causing “investors to suffer a negative 12.64% differential in
 12 total return for the Fund compared to the Index.” (Compl. ¶¶ 5, 71.) This “underperformance”
 13 allegedly “exposed the Fund and its shareholders to tens of millions of dollars in losses.” (*Id.* ¶ 5.)
 14 Ms. Smit says she, and “other members of the Class,” suffered “substantial damages” as a result of
 15 “losses in the Funds’ value” and the fund’s “deviation in performance from the Index,” which she
 16 claims was “caused by the Fund’s concentrated investments in non-agency CMOs.” (*Id.* ¶¶ 74,
 17 96.) Ms. Smit seeks recovery of “money damages in connection with losses in the Fund’s value.”
 18 (*Id.* ¶ 98.) That is not restitution. Ms. Smit never had “possession” of these higher profits and she
 19 never had any ownership interest in them.

20 And Ms. Smit has not identified any property, possessed by any of the defendants, that was
 21 improperly taken from her and which she seeks to have returned to her. None of the defendants
 22 has possession of the hypothetical higher returns Ms. Smit says were denied her. Thus, no
 23 defendant can “restore” those hypothetical higher returns to her. *See, e.g., Feitelberg*, 134 Cal.
 24 App. 4th at 1016 (plaintiff could not recover “loss in value” of stocks where he alleged that Credit
 25 Suisse issued biased research reports because “plaintiff does not have an ownership interest in the
 26 money it seeks to recover from defendants”) (*citing Korea Supply*, 29 Cal. 4th at 1149).

27 If Ms. Smit’s claimed lost investment profits are considered a compensable loss at all, they
 28 would be in the nature of “damages”—as she herself refers to them in the Complaint—and are not

1 recoverable as restitution under Section 17200. *First Alliance Mortgage Co. v. Lehman*
 2 *Commercial Paper, Inc.*, 471 F.3d 977, 996 (9th Cir. 2006); *Korea Supply*, 29 Cal. 4th at 1148-50
 3 (“it is well established that individuals may not recover damages” under Section 17200; the
 4 “Legislature did not intend to authorize courts to order monetary remedies other than restitution”).
 5 In fact, Ms. Smit’s counsel admitted in the *Yield Plus* action that the theory of recovery Ms. Smit
 6 seeks here—investment profits she claims she would have earned had Schwab not deviated from
 7 its investment policies—is not restitution, but rather unrecoverable damages. Plaintiffs’ Reply to
 8 Daifotis Outline of Arguments Against Plaintiffs’ Section 17200 Claim, filed June 29, 2009, at 1
 9 (attached to Doolittle Decl. as Exh. 4) (“it is true that Plaintiffs cannot recover damages under the
 10 UCL, such as investment profits they would have made had the investment policy not changed”).
 11 Judge Alsup relied on this concession in certifying a 17200 class claim for California residents. *In*
 12 *re Charles Schwab Corp. Securities Litigation*, 264 F.R.D. 531, 539 (N.D. Cal. 2009).

13 Ms. Smit might argue that she seeks restitution of her initial investment in the fund. That
 14 is not, however, what her complaint says. In any event, any theory of loss based on the initial
 15 investment would suffer from a fatal flaw. Ms. Smit did not, in fact, suffer any loss of that initial
 16 investment at all. *See supra* section IV(A). The dividends she received over time more than made
 17 up for any small declines in principal. *Id.*

18 Ms. Smit’s claim for lost investment profits is not a claim for the return of something she
 19 once owned and was taken from her by defendants in violation of Section 17200. Because she has
 20 not alleged the loss of money or property that could be the basis for restitution, or that resulted
 21 from the alleged violation of Section 17200, Ms. Smit’s prayer for restitution should be dismissed.
 22 *See Watts*, 2010 WL 4117452, at *3 (on motion to dismiss, noting plaintiff only entitled to
 23 restitutionary relief if plaintiff met the requirements of Section 17203).

24 **C. Ms. Smit’s Prayer for Disgorgement Should Also Be Dismissed**

25 Ms. Smit’s prayer for disgorgement, (Compl. Prayer for Relief ¶ C), is coextensive with
 26 her prayer for restitution and, for the same reasons, should also be dismissed. *Nelson v. Pearson*
 27 *Ford Co.*, 186 Cal. App. 4th 983, 1015 (2010) (“[D]isgorgement of money obtained through an
 28 unfair business practice is an available remedy in a representative action only to the extent that it

constitutes restitution.”); *Korea Supply Co. v. Lockheed Martin Corp.*, 29 Cal. 4th 1134, 1152 (2003) (“We hold that nonrestitutionary disgorgement of profits is not an available remedy in an individual action under the UCL.”).

V. ALLEGATIONS IN MS. SMIT’S COMPLAINT RELATING TO THE CHANGE IN CONCENTRATION POLICY SHOULD BE DISMISSED BECAUSE THE STATUTE OF LIMITATIONS HAS EXPIRED

Part of Ms. Smit’s claim rests on an alleged change to the Fund’s concentration policy, purportedly in violation of section 13(a) of the Investment Company Act. (*See* Compl. ¶¶ 79–83, 94(b).) This portion of the complaint and any related allegations must be dismissed because the statute of limitations for that alleged violation has already expired.

The statute of limitations for a Section 17200 claim is four years and, unless equitably tolled, it begins to run upon the claim’s accrual. *Snapp & Assocs. Ins. Servs., Inc. v. Malcolm*, 96 Cal. App. 4th 884, 891 (2002), Cal. Bus. & Prof. Code § 17208. The alleged change to the concentration policy occurred on September 1, 2006—that is when the claim accrued. (Compl. ¶ 81). Ms. Smit filed suit over four years later on September 3, 2010, and the Complaint does not allege equitable tolling or any facts that would support equitable tolling. Accordingly, she filed her suit after the limitations period had expired and the claim related to the alleged change in concentration policy should be dismissed. *Groce v. Claudat*, No. 09cv1630, 2010 WL 3339406, at *2 (S.D. Cal. Aug. 24, 2010) (dismissing portion of UCL claim which occurred more than four years before filing).

VI. NEITHER CHARLES SCHWAB & CO. INC. NOR CHARLES SCHWAB INVESTMENT MANAGEMENT INC. CAN BE LIABLE UNDER PLAINTIFF’S § 17200 THEORY

Ms. Smit bases her “unlawful” Section 17200 claim exclusively on an alleged violation of section 13(a) of the Investment Company Act of 1940, 15 U.S.C. § 80a-13(a). (Compl. ¶ 95.) Liability for “unlawful” conduct under Section 17200 is, however, solely derived from a violation of the underlying statute. *See Ingels v. Westwood One Broad. Servs., Inc.*, 129 Cal. App. 4th 1050, 1060 (2005); *Gonzalez v. First Franklin Loan Servs.*, No. 1:09-CV-00941 AWI-GSA, 2010

1 U.S. Dist. LEXIS 1657, at *42 (E.D. Cal. Jan. 9, 2010). Section 17200 cannot be used to expand
2 the class of defendants to people who are otherwise not subject to the underlying statute.

3 Section 13(a) prohibits certain acts only by a “registered investment company.” It does not
4 purport to cover any other persons. 15 U.S.C. § 80a-13(a)(1)–(a)(4). By its terms, then, only a
5 registered investment company can engage in conduct that violates section 13(a). 15 U.S.C.
6 § 80a-13(a).

7 Ms. Smit does not allege precisely which defendant is a registered investment company,
8 though she does allege who is not. Charles Schwab & Co., Inc., a registered broker-dealer, is
9 alleged to be the “underwriter and distributor for shares of the Fund” and the parent company of
10 Schwab Investments. (Compl. at ¶ 10.) Charles Schwab Investment Management, Inc. is alleged
11 to be the Fund’s “Investment Advisor,” and is in fact a registered investment advisor. (*Id.* ¶ 11.)
12 Neither one, obviously, is—or can be alleged to be—a registered investment company.

13 Because Schwab & Co. and Schwab Investment Management cannot violate Section 13(a),
14 Smit has no “unlawful” violation upon which to base her derivative Section 17200 claim against
15 them. *See Ingels*, 129 Cal. App. 4th at 1060; *Gonzalez*, 2010 U.S. Dist. LEXIS 1657, at *42-43.
16 Smit cannot plead around section 13(a)’s bar to relief by recasting her claim under Section 17200.
17 *Chabner v. United of Omaha Life Ins. Co.*, 225 F.3d 1042, 1048 (9th Cir. 2000) (“court may not
18 allow plaintiff to plead around an absolute bar to relief simply by recasting the cause of action as
19 one for unfair competition”) (*citing Cel-Tech Comm., Inc. v. Los Angeles Cellular Tel. Co.*,
20 20 Cal. 4th 163, 188 (1999)). Accordingly, Smit’s claim against Schwab & Co. and Schwab
21 Investment Management should, under any circumstances, be dismissed with prejudice.

Conclusion

For the foregoing reasons, defendants' motion to dismiss should be granted.

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